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### Relationships Between Dress and Gender Identity: LGBTQIA+

Alyssa Dana Adomaitis

*CUNY New York City College of Technology*

Diana Saiki

*Ball State University*

Kim K. P. Johnson

*University of Minnesota - Twin Cities*

Rafi Sahanoor

*University of Minnesota - Twin Cities*

Arsha Attique

*CUNY New York City College of Technology*

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### **Relationships Between Dress and Gender Identity: LGBTQIA+**

1                   **Relationships Between Dress and Gender Identity: LGBTQIA+**  
2                   As societies evolve so do ideas about the individuals that comprise those societies. One  
3                   concept undergoing change is that of gender identity. The American Psychological Association  
4                   (APA) defined gender identity as “A person’s deeply-felt, inherent sense of being a boy, a man, or  
5                   a male; a girl, a woman, or a female; or an alternative gender (e.g., gender nonconforming, gender  
6                   neutral) that may or may not correspond to a person’s sex assigned at birth” (APA, 2015, p. 834).  
7                   According to Polderman et al. (2018), gender identity can be divided into two broad  
8                   classifications: cisgender and transgender. The term cisgender applies to individuals who identify  
9                   with a gender that matches their biological sex at birth (Smith, 2018). The term transgender  
10                  applies to individuals who identify with a gender that is different from their biological sex at  
11                  birth. Gender identity is further delineated by the roles assumed and acted upon based on socially  
12                  accepted environmental factors (APA, 2015).

13                  Gender identity is distinct from gender expression. The expression of gender varies based  
14                  on the cultural and political context within which it is established and maintained (Butler, 1999).  
15                  Thus, gender can be expressed in a variety of ways including dress<sup>1</sup>, voice, and mannerisms  
16                  (Koene, 2017). For example, an individual might identify as a transgender person but the dress,  
17                  appearance, name, and mannerisms of this individual within a specific context may be interpreted  
18                  by others as indicating a cisgender woman (Lowry et al., 2018).

19                  In traditional western cultures, gender expression was traditionally tied to the binary  
20                  concepts of masculinity and femininity, each of which was closely linked to cisgender identities  
21                  (man, woman) and associated with archetypal dress that included specific colors, styles, and  
22                  features (Workman & Johnson, 1993). Thus, dress was one means by which individuals

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<sup>1</sup> Dress consists of body modifications (e.g., tattoos, piercings) and supplements (e.g., accessories, clothing) added to the body (Roach-Higgins & Eicher, 1992).

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23 communicated gender identity (Barnes & Eicher, 1993; Tortora & Marcketti, 2015). In contrast to  
24 a simple gender dichotomy, androgyny has been used to designate gender expressions that are  
25 neither or both feminine and masculine and suggests the possibility of more than two genders.  
26 Indeed, some researchers have recommended that gender be viewed as on a spectrum (e.g.,  
27 Iantaffi, 2015; Monro, 2005). Evidence for societies that recognize more than two genders comes  
28 from non-western cultures (e.g., Asian, Polynesian, Native American). For example, some  
29 Polynesian cultures have a third gender referred to as Fa'afafine or children identified at birth as  
30 male but raised female (Bartlett & Vasey, 2006). Some Native Americans tribes also recognize a  
31 gender wherein individuals are referred to as "two spirited" (Paige, 2016).

32         As indicated by the New York City (NYC) Commission on Human Rights' (2018) formal  
33 recognition of the existence of 31 different gender identities (Fruehan, 2016), gender identity is a  
34 complex and fluid concept. Different genders can identify in many ways. Queer and transgender  
35 theorists have argued that gender is on a continuum and that gender identities are also impacted  
36 by other identities including class, race, ethnicity, religion, occupation, age, subculture, and  
37 personality (Halberstam, 1998). As dress and appearance have traditionally been important cues  
38 to communicate gender identity and as Michelman and Kaiser observed "viewing gender as a  
39 fluid concept allows scholars studying dress and appearance to understand gender relations as  
40 more than men and women 'dressing their parts'" (cited in "Gender, Dress and Fashion," 2021,  
41 para 2), it is important to understand dress and other appearance-based cues as deliberate symbols  
42 to announce a plurality of gender identities.

43         The formal recognition of gender identities by the NYC Commission on Human Rights  
44 was the impetus behind our research as it identified 31 different gender identities; our purpose  
45 was to investigate how dress and other appearance cues are used to establish, maintain, and

46 communicate gender identities among individuals identifying as other than cisgender. Specific  
47 research questions addressed were as follows: (1) what types of dress are used to express their  
48 gender identity, (2) what are individuals' experiences with using dress as an expression of their  
49 gender, and (3) what barriers have been encountered when expressing their applied gender using  
50 dress?

51

52

### **Theoretical Framework**

53 The framework for this research utilized self-verification theory. Self-verification theory is  
54 based in symbolic interaction which posits that humans relate to objects based on the meanings  
55 attached to those objects and that the meanings of objects are determined through interaction with  
56 others (Blumer, 1969). Thus, key to symbolic interactionism is the concept of meaning. Along  
57 with meaning, the self is a basic concept within symbolic interactionism. Beliefs about the self  
58 (i.e., one's self-concept, self-knowledge, self-view) are developed over time and, like meaning,  
59 established through interaction with others. The self is a dynamic and complex construct that  
60 consists of thoughts, intentions, and feelings that describe individuals. The self is the answer to  
61 the question "who am I?" Thus, the self is comprised of numerous identities (e.g., gender,  
62 professional, familial).

63 Stone (1962) argued that symbolic interaction suffered from a discursive bias and posited  
64 that appearance, including dress, was at least as important as verbal communication in the  
65 establishment and maintenance of the self. He subsequently outlined a process whereby  
66 individuals used dress to state their identities to others. Stone noted an individual is recognized as  
67 having an identity when the identity is claimed by the individual using dress and when others  
68 attributed the identity to the individual. Although the association of an item of dress with any one

69 gender versus another is dynamic and changes over time (Tortora & Marcketti, 2015),  
70 customarily there have been specific dress items and practices (e.g., wearing neckties, shaving  
71 legs) that have been adopted almost exclusively by either males or females (Tortora & Marcketti).  
72 Thus, individuals could easily use dress to announce an identity for themselves or to infer a  
73 corresponding gender identity about others. During the 2010s, the idea that additional genders  
74 might also be symbolized in appearance emerged with the promotion of non-binary<sup>2</sup> dress  
75 (Mackinney-Valentine, 2017). Non-binary dress refers to dress that can be worn by anyone at any  
76 time (e.g., t-shirts, jeans) and are designed to avoid creating a distinction between masculine and  
77 feminine.

78 Correspondingly, as individuals use dress to visibly express their gender, self-verification  
79 theory states that they will actively seek confirmation of their views (Swann, 2012). The theory  
80 posits that individuals prefer to be perceived by others as they see themselves. Thus, when  
81 individuals identify with a gender, it is important that others also attribute that gender to them.  
82 According to Swann, when seeking self-verification, individuals may employ several strategies  
83 including the display of identity cues (i.e., visible symbols of who they are) such as clothing.  
84 Validation of self-views including one's personal and social identities is important because it  
85 gives people a sense of unity (Swann) as well as enhances self-perceived legitimacy and self-  
86 worth (Carter & Marony, 2018). Thus, we posited that members of the LBGTQIA+ community  
87 may use specific dress to signal their gender identity to others and seek verification of that gender  
88 identity from these others and that this process may be successful when the meaning of the dress  
89 is shared between individuals.

### 90 **Related Literature**

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<sup>2</sup> Other terms have been used to describe this category of dress including androgynous, gender neutral, non-gendered, and gender inclusive among others.

### 91 Dress and LBGTQIA+<sup>3</sup> Identities

92 Previous research on identity and dress with members of the LBGTQIA+ community is  
93 limited and has frequently focused on sexual identity. In research with participants who self-  
94 identified as gay, lesbian, or bisexual, Clarke and Turner (2007) reported that appearance norms  
95 signaling sexual identity were rather rigid and “policed” using both verbal and nonverbal means.  
96 Although there existed variation, appearance norms for lesbian women consisted of a masculine  
97 appearance, that is, individuals “wore men’s clothes, (baggy) trousers, and had short, spiky hair”  
98 (p. 269). Appearance norms for gay men included “having (bleached) blond or highlighted hair,  
99 wearing tighter t-shirts, lower trousers, and generally more feminine styles and colors, more  
100 jewelry and more revealing clothes than the average heterosexual man” (p. 270). However, no  
101 appearance norms emerged for bisexual men or women. Subsequently, Huxley et al. (2014)  
102 studied lesbian and bi-sexual women residing in Great Britain and found that participants did use  
103 appearance and dress to communicate their sexual identity. Clarke and Smith (2015) studied a  
104 sample of self-identified gay or bi-sexual men recruited in the United Kingdom. Similar to Clark  
105 and Turner (2007), they reported there were two common images of gay men and that appearance  
106 norms existed for gay men. One image, labeled camp, indicated gay men wore tightly fitted  
107 clothing and bright colors. The other image, labeled trendy, indicated gay men were fashionable,  
108 well-groomed, and invested in their appearance. Some participants felt pressure to conform to  
109 these images.

110 Similar results were reported by Reddy-Best and Pedersen (2015a, b) in their studies of queer  
111 women living in the United States. Even though signifiers of sexual identity were fluid,  
112 participants in this research frequently adopted masculine signifiers. These researchers (2015a)

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<sup>3</sup> LBGTQIA+ is an acronym for lesbian, gay, bisexual, transgender, queer (or questioning), intersex, asexual (or allies) and other non-heterosexual people.

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113 reported that locating clothing that fit was an issue for queer women (i.e., gay, lesbian, bisexual,  
114 or transgender and non-binary persons) and that shopping for clothing in general was a source of  
115 distress.

116 Interested in how members of LGBTQIA+ community negotiated their gender identities,  
117 Levitt et al. (2003) interviewed self-identified femmes living in Florida in the United States.  
118 Participants characterized femmes as identifying with a feminine aesthetic, “often associated with  
119 makeup, feminine clothing, and dressing provocatively” (p. 105).

120 Focusing on transgender and nonbinary persons within the United States, Pollock and Eyre  
121 (2012) investigated young persons to further understand their gender identity. Participants  
122 revealed that gender identity was a “vague feeling” (p. 211) and that they adopted “masculine”  
123 clothing and behaviors. Subsequently, McGuire et al. (2016) investigated young transgender and  
124 nonbinary persons from the United States, Canada, and Ireland to understand body satisfaction/  
125 dissatisfaction and how it related to gender and body size. Participants noted initial body  
126 dissatisfaction occurred during puberty when “mature body characteristics” (p. 97) began to  
127 appear. Transgender and nonbinary persons, who wanted to achieve a desired body image, would  
128 exercise intensely and not practice specific body modifications (i.e., shaving legs or armpits,  
129 plucking eyebrows). Some participants shared their dress was a way to alter their appearance and  
130 “disguise their bodies” (p. 105).

131 Finding clothing that enables expression of gender is a challenge for transgender individuals.  
132 Reilly et al. (2019) in their research with transgender individuals from Ireland, Canada, and the  
133 United States found that participants used clothing to express their gender. Similar to Reddy-Best  
134 and Pedersen (2015a), these researchers also identified clothing fit as an issue as fit was key to  
135 revealing or concealing body parts that were consistent or inconsistent with their gender. In

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136 analogous research with transgender persons and gay men in India, Chauhan et al. (2019) echoed  
137 the importance of clothing fit as participants tried to “fit their assigned-male-at-birth bodies  
138 within garments that were designed for an assigned-female-at-birth body” (p. 21). However, these  
139 participants indicated communicating one’s gender identity was not central to their decision-  
140 making concerning their appearance. Moving forward, they were, however, interested in utilizing  
141 gender-neutral garments to express their selves.

### 142 **Summary**

143 Symbolic interactionism (Stone, 1962) and self-verification theory (Swann, 2012) suggest that  
144 dress is useful in establishing and maintaining gender identities. The extant research with  
145 members of the LGBTQIA+ community suggests there are appearance norms (Levitt et al. 2003)  
146 as well as expectations concerning body modifications (McGuire et al. 2016) that are tied to  
147 gender expression and that one clothing attribute important to the successful use of clothing to  
148 express gender is fit (e.g., Chauhan et al. 2019; Reilly et al.2019).

### 149 **Method**

150 The research questions addressed with individuals identifying as other than cisgender were (1)  
151 what types of dress are used to express gender identity, (2) what are their experiences with using  
152 dress as an expression of their gender, and (3) what barriers were encountered to expressing  
153 gender using dress? To address these research questions, we utilized a phenomenological  
154 approach to data analysis (Creswell et al. 2007). Utilizing this approach, researchers are able to  
155 identify and describe what participants have in common as they experience a phenomenon, in this  
156 instance, the use of dress in negotiating and communicating gender identity.

### 157 **Data Collection**



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158 After receiving IRB approval for research with human subjects, a convenience sample was  
159 recruited to understand participants' perceptions of gender representations. Participants were  
160 recruited by contacting LGBTQIA+ community organizations located in an urban Northeastern  
161 region of the United States and from organizations located in a rural Midwestern region.  
162 Recruiting from a rural location was included as Hulko and Hovanes (2018) called for research on  
163 identity development with members of the LGBTQIA+ community residing in rural areas, whose  
164 experiences and resources (e.g., stores, support services) may be markedly different from  
165 individuals residing in urban areas.

166 Representatives of the LGBTQIA+ community organizations sent an email to members  
167 inviting them to participate in a one-on-one interview comprised of open-ended questions. Seven  
168 individuals agreed to be interviewed. Interviews took place in a location where it was safe,  
169 convenient, and provided sufficient privacy for responses to be candid (e.g., libraries, coffee  
170 shops). Interviews ranged in length from 30 minutes to two hours. The interviews were recorded,  
171 transcribed verbatim, and analyzed by the primary researchers. Field notes were also written  
172 immediately after each interview noting, among other things, participants' nonverbal expressions  
173 (e.g., body language, tone of voice) (Groenwald, 2004). Finally, member checking wherein  
174 participants were provided the opportunity to review the transcribed interviews and to make any  
175 corrections and additions to the content was completed. In doing this, participants' validated the  
176 accuracy of their respective transcribed interviews adding validity to the data statements.

### 177 **Data Analyses**

178 Each transcribed interview was assigned a letter and a number. The letter represented the  
179 region and numbers were randomized to maintain anonymity. Each interview response was read  
180 several times to ensure in-depth understanding of the participants' responses. Data were then

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181 initially analyzed using processes outlined by Creswell (2015) and van Manen (1990). As  
182 interview questions stemmed from each of the three research questions, participants' responses  
183 (text) were initially grouped together by interview question so that all responses to the same  
184 question could be reviewed. Every statement was given equal value. After reading responses to  
185 each question, data analyses began by identifying major concepts (i.e., information segments) by  
186 highlighting responses in detail. Van Manen (1990) refers to this as the line-by-line approach.  
187 Authors continually debriefed throughout this process and consistently checked agreements.  
188 Once major concepts were identified from the participants' responses, responses were grouped  
189 into categories using axial coding (Strauss & Corbin, 1990). Coding continued until each  
190 information segment could be placed into a category. During this part of analyses, coding,  
191 noteworthy statements were highlighted and sentences or quotes were identified. As participants  
192 were able to make any response to any of the questions, content that did not appear to be relevant  
193 to one interview question but relevant to another was moved to the appropriate question.  
194 Statements that were irrelevant to the topic were removed. Next, similar categories were grouped  
195 together and each group of responses were analyzed to determine underlying themes. Authors  
196 analyzed all the data to extract all possible themes. The process was repeated to achieve saturation  
197 which was determined as "no additional data being found whereby" the researcher "can develop  
198 properties of the category. As he [sic] sees similar instances over and over again, the researcher  
199 becomes empirically confident that the category is saturated" (Glaser & Strauss, 1967, p. 61).  
200 After data analysis, it was apparent that additional data collection was not needed. Finally,  
201 researchers created an interpretative description of each theme.

202           For reliability purposes, two coders read and coded the same interviews to check for  
203 consistency within the coding responses and for similar interpretation of the data. Inter-rater

204 reliability was calculated by dividing the total themes in agreement by the total themes (Marques  
205 & McCall, 2005). Any disagreements were discussed and negotiated by authors until agreement  
206 was reached. The inter-rater reliability was .92.

### 207 **Findings**

#### 208 **Participant Characteristics**

209 The sample ( $n = 3$ ) from the Midwest were all White. Most participants identified as  
210 middle class. The first rural participant from the rural Midwest identified as female, middle class,  
211 White was 24 years old, did not indicate annual earnings, and held a retail sales position. She  
212 came to the interview wearing a black and white dress, and heels. She wore make-up, had arm  
213 tattoos, and long black hair. The second participant identified as non-transfer or non-transgender  
214 binary, was from the rural Midwest, was 49 years old, White, had an annual earnings of \$40,000,  
215 and held a librarian position. They came to the interview wearing jeans, a t-shirt, and tennis shoes.  
216 She had visible arm tattoos and short brown hair. The third participant identified as non-transfer  
217 binary, was from the rural Midwest, was 32 years old, White, had annual earnings of \$10,000, and  
218 was a student. She came to the interview wearing a dress and low heeled shoes. She wore make-  
219 up and had shoulder-length, brown hair.

220 The sample ( $n = 4$ ) from the urban Northeast included two African Americans, one  
221 Hispanic, and one White. The first urban participant identified as male, was 27 years old, African  
222 American, had annual earnings of \$50,000, and worked as a Fashion Publicist and Adjunct  
223 Professor. He wore black sweater and slacks to the interview and shared that his black loafers  
224 were Gucci brand. He had short hair. The second participant identified as female, was 24 years  
225 old, of Hispanic descent, and indicated annual earnings of \$26,000 working as a restaurant server.  
226 She wore blue jeans and a white T-shirt with sneakers to the interview. No make-up was visible

227 or detected. The third participant identified as male, was 31 years old, White, and indicated  
228 earnings of \$110,000 as a Style Advisor at Saks Fifth Avenue. He had short hair and wore a  
229 black T-shirt, blazer, and slackers with black Ferragamo oxfords. The last participant, identified  
230 as male, was 29 years old, African-American, and indicated annual earnings of \$36,000 as a  
231 Program Director. He wore jeans and a black sweater to the interview. Table 1 summarizes  
232 participants' demographics.

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233  
234  
235 Insert Table 1 Here  
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### 238 **Types of Dress Used to Express Gender**

239 Our research was designed to address the following questions with members of the non-  
240 binary gender community: (1) what types of dress are used to express gender identity (2) what are  
241 their experiences with using dress as an expression of their gender, and (3) what barriers exist to  
242 expressing gender identified using dress? The findings are organized by each of these three  
243 research questions and the themes identified. Exemplary quotes illustrate our findings.

244 **Body supplements used to express gender identity.** Body supplements used to announce  
245 gender included clothing, specifically dresses, and shoes. The wearing of a dress was noted as  
246 particularly successful to announce a female gender because inferences by others were accurate.  
247 "...most people gender me correctly when they gender me, they'll gender me female. I pretty  
248 much exclusively wear dresses at this point." [B26]

249 Participants also described specific body supplements that contained their specific  
250 meanings. For example, a participant discussed a necklace that she wanted to purchase prior to  
251 transitioning. Later she bought the necklace and always wears it as it is an essential part of her

252 gender identity. She, an individual in the middle of her physical transition, shared the following  
253 about this necklace “I pretty much always wear a necklace. It’s such a part of me that I sometimes  
254 forget I’m actually wearing it” [B12].

255 **Body modifications used to express gender identity.** Although both body supplements  
256 (e.g., dresses, shoes) and modifications were used to express gender identities, body modifications  
257 appeared to be more important to participants than supplements. Participants shared specific body  
258 modifications (e.g., tattoos, piercings, hair length, fragrance, cosmetics) were central to  
259 announcing gender because men and women wear similar styles of clothing.

260 We are seeing men who identify as male wear skirts, many women are preferring comfort  
261 therefore the silhouettes of their clothing can be misleading. However, grooming of the  
262 hair, nails, fragrance worn, may be more accurate to ones display of their gender. [C1]

263 **Dress in the context of an entire appearance.** Some participants suggested that it was  
264 not a single item of dress that announced one’s gender identity but rather multiple items taken  
265 together and that one had to consider an entire presentation (i.e., individuals’ attitude,  
266 mannerisms, physical attributes, dress) for accurate inferences of gender identity. One participant  
267 commented about presenting gender identity as a whole appearance.

268 it’s [gender expression] just kind of everything. For the most part, it’s just people, it’s  
269 pretty accurate. But, I mean, it’s just kind of an instant judgement people do just based  
270 on...everything, hair, clothes, face shape, voice, mannerism. [B26]

271 Another participant shared “I think my clothing is slim fitting and usually very  
272 professional and on trend. I am usually very clean and put together (my hair is done)” [C32].

273  
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Insert Figure 1 Here

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277  
278 In addition, pronouns were discussed as the most accurate signifier of gender identity,  
279 which could only be discovered upon interacting with an individual.

280 Asking people for pronouns when you meet them ...introducing yourself with your  
281 pronouns, 'Hi. I'm.... they've and they're' and that will give them the cue that I  
282 should have introduce myself with my pronouns and it just makes it a lot easier for  
283 people to just put that right up there and right up front. [B14]

### 284 **How Dress Was Used to Express Gender**

285 Knowledge of social norms concerning dress in combination with how dress can be used  
286 to reveal and conceal body parts was important to participants' use of dress to express their  
287 gender identity. Some participants also noted that their use of dress was dynamic and that gender  
288 was not the only information that they intended to convey using their dress and appearance.

289 **Align with gender norms for dress.** Some participants noted making use of traditional  
290 norms tied to clothing or "rules" for appearance linked to men or women when trying to express  
291 their gender. Participants noted, though variation occurs, that specific items of dress (e.g., short  
292 hair, t-shirts, pants) were linked to men/masculinity while others (e.g., long hair, removal of body  
293 hair on legs, dresses, cosmetics) were linked to women/femininity. Due to these associations,  
294 participants could choose to wear these items to announce their gender identity to others. A  
295 participant discussed presenting a masculine appearance as a means to signify his gender. "My  
296 beard, my haircut, my work attire (e.g., blazer), that is very masculine. Most of the choices I make  
297 fashion wise positively work towards identifying myself as male..." [C32].

298 **Disguise body parts.** Participants also discussed the use of dress to conceal specific body  
299 parts that were inconsistent with their gender identity as well as not adopting certain items of  
300 dress that could send a conflicting message. For example, one participant noted wearing unfitted

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301 clothing (i.e., loose) to conceal a tapering V body shape: "...baggy t-shirts or wearing sports bra  
302 or something to hide the breasts. This makes it easy to say that either this is a queer individual or  
303 a trans person...." [B14] A transwoman noted not wearing high heels. She shared that while  
304 heels were considered feminine, they emphasized height and being a tall individual was  
305 associated with being a man.

306 **Use of dress was dynamic.** Participants shared that their use of dress to express their  
307 gender identity varied based on their level of comfort with their gender. Level of comfort was  
308 particularly important during the time they were transitioning to another gender. Participants  
309 described themselves and others as wearing dress consistent with traditional norms in  
310 circumstances when they or others were less comfortable with their gender.

311 I think I am pretty successful. When I first started transitioning, especially socially  
312 transitioning versus medical transition, I really laid along the markers, the dress, earrings,  
313 rings and necklaces....I just started transitioning and they didn't really recognize it.  
314 [B14].

315 Another participant shared

316 I have gotten more and more comfortable with my body and how I choose to express  
317 myself and learned what works with my body as a whole, and that just because I'm a  
318 female does not mean I am forced to wear things that the social construct says I  
319 should at all times or in general. [C214]

320 **Dress conveys an array of information.** Participants also noted that gender was not the  
321 only information inferred on the basis of one's dress. Dress conveyed information about  
322 economic class, sexual orientation, work identity, and regional identity. Additional information

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323 inferred by participants about others and tied to dress included age, interests (e.g., interest in  
324 fashion), and personality.

325 I think my clothing is slim fitting and usually very professional and on trend. I am  
326 usually very clean and put together (like my hair and nails are done). I don't have any  
327 super visible tattoos or piercings...I appear to have money and take care of myself.

328 [C32]

329 Another participant who appeared for the interview dressed in black, with dark eye  
330 make-up, jet black hair, and tattoos noted that her self-presentation was interpreted  
331 inaccurately by others as "harsh" and that her appearance was an expression of her  
332 hobbies.

333 ...I'm a vaguely alternative girl with bangs, and a septum ring. Because I am into  
334 things like astrology, and my interests pretty much lined up with my physical  
335 appearance...are like 'oh, she seems kinda scary.' Like no, no... Truly I am as gentle  
336 as a lamb. [B12]

### 337 **Barriers Encountered to Expressing Gender Using Dress**

338 Participants noted several barriers to the effective use of dress when expressing their  
339 gender. These barriers included stereotypes tied to dress that prevent people from accurately  
340 inferring others' gender or presentations that did not fit within traditional norms for men's and  
341 women's appearance, limitations concerning what dress could and could not do, contextual  
342 concerns, and negative past experiences.

343 **Stereotypes.** The existence of stereotypes that link genders to specific forms of dress is  
344 both a blessing and a curse. As noted previously, the association of dress items to a gender  
345 assisted individuals in making claims to a gender identity (e.g., I identify as a woman,



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346 traditionally women wear dresses, I adopt a dress to announce my gender identity). When  
347 attempting to infer the gender identity of others, a participant reasoned that individuals make  
348 comparisons. The explained that people are comparing what they see to what they already know  
349 and understand. So if they encounter an appearance that falls outside of their experience, they do  
350 not know what gender to infer. “I don’t think people are making accurate perceptions about  
351 others’ gender identity. I believe it’s a comparison of how different that person looks from the  
352 typical man and woman and the way they carry themselves.” [C42] Using this process becomes a  
353 barrier as individuals cannot seem to get beyond categorizing others as either a cisgender man or  
354 cisgender woman. Similarly, another participant noted an issue with using stereotypes to  
355 accurately infer gender.

356       Whatever it be about me or about someone else, I do not believe these impressions  
357       are accurate at all. Simply because most of these impressions are influenced by  
358       stereotypes that were made in a bias[ed] manner and typically generalization of a  
359       group of people with similar characteristics. [C214]

360       Another participant commented that a significant barrier to announcing gender  
361       identity was fear and a lack of knowledge.

362       I think the only barrier there is for this is lack of knowledge and the fear of ‘other’  
363       and change. I find unless people are educated on the topic there won’t be any growth  
364       of understanding because some people might believe their normality is being tested  
365       [C214]

366       A participant also noted that stereotypes concerning gender enabled individuals to  
367       make inaccurate extended inferences. “They assume that I am into guys, because there’s a

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368 stereotype that a lot of transwomen are actually just gay men and it is not true. There are a  
369 lot of different types of transwomen” [B14].

370       **Limitations tied to dress.** Participants noted that some forms of dress are not tied to  
371 gender at all. “The barriers are that the garments that we wear are not enough to identify any  
372 gender” [C42]. Additionally, one had to consider mannerisms, voice, gait, and height in addition  
373 to dress as these aspects of gender were difficult to realign. A participant discussed being  
374 misidentified as male as a result of walking style, which was perceived as “aggressive.”

375       Now as I have gotten older I have molded and gotten comfortable with myself a lot  
376 more and while I still do identify as a female woman I am aware that I have  
377 masculine body language at times and can come off as ‘aggressive’ which also has  
378 helped me become more aware of the space I can take when communicating or even  
379 walking. [C214]

380       **Contextual concerns.** Participants identified environments that were unsafe for them.  
381 Therefore, rather than announce their gender identity, they used dress to conceal it.

382       I could pass as a straight person if I need to or if I do not feel safe. Usually at work  
383 I wear a short-sleeved shirt so it’s (gendered tattoos) pretty visible so people can  
384 see them. But, like my family get-togethers, depending on which side of the  
385 family, I wear longer sleeves... [B12]

386       **Past experience.** Participants noted that a very real limitation on using dress to express  
387 their gender identities was their past experiences. When their appearance was clearly not either  
388 masculine or feminine viewers became confused. Viewers’ confusion resulted in rude behavior.  
389 Experiences of rude behavior was particularly true for participants living in rural locations. A  
390 participant shared that others gawked.

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391 Working on a college campus, ...where a lot of people are rural, I am the first trans  
392 person they have ever seen. So I have seen parents just stopping and stare, having the  
393 'I'm not sure what to do' look on their face and even lot of students... [B14]

394 Two rural participants shared they experienced sarcasm. One participant [B26] shared another  
395 individual addressed her using male pronouns despite the fact she was wearing a dress. She said  
396 the individual was doing it to be "mean." Thus, a barrier to using dress to express gender identity  
397 is previous experiences with others' responses to their dress and a desire not to repeat these  
398 experiences.

### 399 **Effective Expression of Gender: Verification or not?**

400 While participants did not specifically note that they consciously sought verification of  
401 their gender identities, they provided evidence that their presentations of their gender identity  
402 were interpreted correctly by others and therefore, verified. For example, a participant identified  
403 a tattoo located on an arm (see Figure 1). "My tattoo is a transgender lesbian symbol, so I put it  
404 on my arm so when someone sees [it] they know..." [B14]. Another participant noted that she  
405 wore dresses almost exclusively so that others are correct in inferring her gender. Additional  
406 participants commented about the successful use of dress in specific contexts to announce their  
407 gender. "I cannot control which conclusions others draw but my presentation is clear and  
408 authentic. In dating, conclusions were made that I was a gay man based on my appearance. That  
409 was accurate." [C00] "I have to wear blazers and general "menswear" in my day to day work life  
410 which I think communicates clearly to people my gender identity." [C32]

411 Some participants shared that they were not always successful in their attempts to convey  
412 their gender identities using dress. They noted confusion when others attempted to infer their  
413 gender or that of others because the dress worn was inconsistent or did not fit binary norms.

414 I kind of assume things based on height, so obviously there's ...crossovers are  
415 inaccurate. If you're taller, you're probably a guy. If you're shorter, you're probably a  
416 girl. Dress, haircut...I mean, especially if you're androgynous, it can be hard to figure  
417 out which way to go to [infer] gender ...I know a lot of trans guys who still like to  
418 wear femme stuff on occasion, and I know transwomen who, at most, tend to dress  
419 very from the butch side of femme. [B26]

### Discussion and Conclusions

421 Consistent with previous researchers (e.g. Levitt et al., 2003; McGuire et al., 2016; Reilly  
422 et al., 2019), participants used dress to signal their gender identities. As supported by previous  
423 research on members of the LBTQIA+ community (e.g. Clarke & Smith, 2015), wearing dress  
424 traditionally tied to women or men assisted some participants in conveying desired gender  
425 identities to others. That these gendered dress items existed was especially important and useful  
426 during periods of gender transitioning as wearing gendered items of dress facilitated identification  
427 of impending genders. However, some participants presented a post-postmodern appearance  
428 (Morgado, 2014) consisting of changing and ambiguous gender signals as well as androgynous  
429 appearance traits that were a juxtaposition of masculine and feminine aesthetics. Participants  
430 noted that in these instances it is difficult for viewers to make accurate inferences of gender  
431 identities.

432 Participants noted the importance of one's entire presentation (e.g., gait, mannerisms) in  
433 conveying gender identity. Participants were aware that dress was not the sole cue to others'  
434 inferences of their gender identity. At times, individuals are objectified into parts— viewers focus  
435 on what is most prominent or conflicting (e.g., an individual wearing a dress who has an Adams  
436 apple) about another's presentation and use those cues to infer gender. Gender is a multifaceted

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437 and evolving category of identity and we should anticipate that new symbols of gender identity  
438 will and are emerging along with new gender designations. Dress is only one of many cues that  
439 could be used as the basis for inferences of gender, enabling appropriate and respectful interaction  
440 with others.

441       Barriers exist to effectively using dress to express gender. As reported by previous researchers  
442 (Chauhan et al., 2019; Reilly et al., 2019), our participants shared that some items of dress do not  
443 easily accommodate the variety of body forms in existence. Opportunities exist for fashion brands  
444 to broaden their offerings to include non-gendered dress as well as for retailers to offer clothing  
445 and accessories in non-gendered spaces to alleviate problems associated with easily accessing  
446 diverse items of dress.

447       Barriers to using dress to signal gender also included lack of knowledge. Individuals may  
448 not recognize or correctly interpret dress intended to signal gender information. Participants  
449 residing in rural areas specifically noted others' resistance to moving beyond traditional male or  
450 female appearances, people being confused by appearances that fell outside of traditional male or  
451 female, and not even wanting to try to communicate their gender because they wanted to avoid  
452 evoking rude behavior on the part of others. These results support previous scholars' research  
453 indicating where one lived can impact gender expression (Hulko & Hovanes, 2018; Walls, 2019).

454       Our findings also support tenets of self-verification theory (Swann, 2012) and Stone's  
455 (1962) ideas about claiming an identity. Some participants used dress to announce their gender  
456 identities to others. Some of the time, their attempts were successful, feedback from viewers was  
457 positive, and therefore they experienced verification of their gender identities. Other times,  
458 attempts to use dress to convey gender were unsuccessful. These ineffective experiences were  
459 linked to instances wherein the dress cues presented varied from traditional western binary norms.

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460 Presenting mixed gender cues via dress challenges expectations and may certainly contribute to  
461 inaccurate inferences concerning others' gender identity. Inaccurate inferences of gender identity  
462 tied to dress could also be as a result of several meanings of dress including that it is fluid, tied to  
463 context, and that the items of dress utilized might be an individual marker of gender rather than a  
464 shared societal indicator (Carter & Marony, 2018). Another consideration is that in some cases  
465 clearly displayed gender messages were present but viewers were refusing to accept the stated  
466 gender identity perhaps because they held to traditional norms for sex, gender, and appearance.

467 Finally, our findings revealed some information about the importance of dress during  
468 periods of transition. Participants who were early in their transition to another gender relied on  
469 traditional gender markers (e.g., skirt = female) to convey their new gender identities. Overtime,  
470 as they became comfortable with their identified gender, they wore gendered dress less often and  
471 in a less obvious manner. This finding is consistent with Arthur (1989) in her work on individuals  
472 transitioning into new social identities (i.e., sororities). She noted that, as women adopted their  
473 new identity, they adopted the dress and appearance of an ideal sorority member. Over time,  
474 however, as they became secure in that identity, they began to present an individualized  
475 appearance and wearing the clear symbols of that social identity was less important to them.

### 476 **Implications for Teaching and Research**

477 There are several implications for teaching and future research. When discussing dress and  
478 gender in the classroom, body supplements and body modifications could be presented in a non-  
479 gendered manner. However, as participants recognized that many items of dress continue to be  
480 linked with males or females, instructors can discuss what it is about forms of dress that cause  
481 them to be linked to one gender or another. Among many strategies to enhance student learning  
482 about gender, instructors could also discuss how dress is designed along gender lines and to what

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483 extent that practice reinforces gender stereotypes concerning dress. The strategy might assist  
484 students in recognizing their own biases about gender.

485         In addition, while acknowledging the existence of emerging genders, course policies could  
486 reflect properly used pronouns. Our participants indicated appropriate pronouns were important  
487 and gender inclusive language in course syllabi, assignments, and examinations would model  
488 acceptance of diverse genders. Informal and formal dress codes could also be reviewed for their  
489 inclusive nature.

490         Our findings raise awareness of the struggle that individuals that do not identify as one of  
491 two cisgender identities have in communicating their gender identities to others. The findings also  
492 suggest that the communication of a non-cisgender identity might be even more difficult when  
493 residing in a rural versus an urban area within the United States. Therefore, additional work could  
494 be done in the clothing and textile classroom on educating students on the existence of individuals  
495 that do not identify as cisgender. Our study can be a jumping off point to classroom discussion on  
496 use of dress to convey gender identities, the possibilities and realities of designing and  
497 merchandising dress beyond traditional western binary norms, the development of inclusive dress  
498 codes within schools and within the workplace, and the general (or lack of) acceptance of creative  
499 gender expression using dress.

500         As gender identities continue to evolve, dress items and practices that clearly signal male  
501 or female are likely to dissipate because dress may be designed more on the basis of body type,  
502 weight, and height than on the basis of gender. Future research could include measurements of  
503 individuals representing the plurality of genders in existence to enhance design of non-binary  
504 clothing. Future investigations could further explore the use of dress as an expression of gender  
505 with additional members of the LGBTQIA+ community representing a broader array of gender

506 identities. Individuals who agreed to participate were not representative of all of the 31 different  
507 genders identified at the time of data collection. Additional research can identify the difficulties  
508 LGBTQIA+ individuals encounter tied to dress in the workplace, in schools that require uniforms,  
509 or in gendered public forums (e.g., swimming facilities). Further research is needed on the use of  
510 dress during transitioning from one gender to another. For example, researchers could conduct  
511 longitudinal studies to reveal use of dress prior to, during, and after transitioning. Finally, our  
512 approach to examining the usefulness of self-verification theory (Swann, 2012) in gender  
513 expression using dress was indirect in that we did not question participants on the importance of  
514 having others verify their gender identities. Rather, our approach was to allow participants to  
515 share their experiences as they desired. Thus, future researchers could address this knowledge gap.  
516 Researchers could explore members of the LGBTQIA+ community responses to others'  
517 unsuccessful identification of their gender identities. If attempts to express their gender identity is  
518 unsuccessful, do people change their dress? Do they switch to utilizing other identifiers (e.g.,  
519 voice, mannerisms)? To what extent does verification by others vary based on who is doing the  
520 verifying?

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